

Dr. GHULAM MOHEY-UD-DIN

PhD Economics | 12+ Years' Experience | 15 Publications

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SUMMARY OF PROFILE

- ❖ An experienced lead economist having 12+ years' experience in economics, industry, urban and social development, research, public policy and project management. Holds proven track record being part of billion-dollar projects and contributing in successfully achieving the project goals by employing team leading, advanced research skills
- ❖ Performance-driven person; have ability to work under pressure against tight deadlines, completes operations within stipulated budget and time-frame, ensures maximum resource utilization & retains organization in positive financial position
- ❖ Ph.D. Economics and project management diploma holder; recognized for being part of couple of industrial censuses, data collection, leading teams handling socio-economic research, economic & spatial/ regional planning and formulating policies. Eminently maintains liaison with civic and private organizations, builds and leads senior economic and research teams
- ❖ HEC Approved PhD Supervisor for Social Sciences

MAJOR ACCOMPLISHMENTS

- + PhD Economics, GC University Lahore & **Gold Medallist** in Masters (Islamia University, Bahawalpur).
- + Almost 7 Years' research experience of working as professional Economist and Research Analyst in public and private sector and 5+ years' experience of teaching and research in academia.
- + Currently working as **Team Lead (Social Development & Urban Economics)** in Urban Unit, Lahore on PSS Project (a crucial component of World Bank's J&C P4R Project) and leading a team of 10+ Economists.
- + Recently completed GIZ funded project 'Application of Core Diagnostic Assessment of Social Protection Programs in Punjab' as "**Lead Researcher**" on time and within stipulated budget.
- + **Headed** and supervised the **Research Cell** of Punjab Small Industries Corporation (PSIC) as an Economist (BS-18), completed 'Census of Small & Cottage Industries in Punjab (2011-13)' and prepared one provincial (consolidated) and 36 district census reports.
- + Prepared 1st Draft of Monitoring Mechanism for **M&E** of PSIC ADP schemes/projects.
- + Designed, conducted and completed the "Impact Evaluation of Trainings under Public Sector Capacity Building Project (EAD Component)".
- + Worked as a member of the **Research Team** for drafting the first "Foreign Aid Policy of Pakistan".
- + Published one book (by international publisher), 10 peer-reviewed articles, whereas, one paper has been published in an edited book (published by Pakistan Institute of Bankers (IBP) Karachi).

EXPERIENCES

URBAN ECONOMIST | SPECIALIST (ECONOMICS) THE URBAN UNIT,

Lahore

▪ 15th Sep 2016 to Date

- Working as a **Team Lead (Social & Urban Economics)** on Punjab Spatial Strategy (PSS), a crucial component of **World Bank's** Jobs & Competitiveness (J&C) Program for Results (P4R), and leading a team of 10+ Economists.

Job Profile:

- + Effectively plan, design, and conduct economic analyses that advance the objectives of project teams working on issues across varying urban sectors.

- + Conduct economic change related analysis and provide **expertise in the inter-linkages** of spatial, environmental and economic visions and the economic impact of development and urban infrastructure projects.
- + Team and project management, monitoring the time line and submission of project deliverables.
- + Critically analyze and assess economic research and arguments presented by project partners, stakeholders, and others.
- + Actively **engage** public and private sector decision-makers in one-on-one meetings, group briefings, and other venues to persuade them of analytically based recommendations.

SENIOR ASSISTANT PROFESSOR
Lahore

BAHRIA UNIVERSITY LAHORE CAMPUS
▪ 28th Sep 2015 to 7th Sep 2016

Key Duties Performed:

- + Taught various courses on **Economics, Research Methodology** etc. to post the graduate classes.
- + Acting **Head of Management Sciences Department** (March – May 2016)
- + Supervised the post-graduate (MS/MPhil) thesis / dissertations (Total 12 thesis).
- + **Post-Graduate Program Coordinator**, Management Sciences Department.
- + Coordinator Faculty Training Program, Management Sciences Department.
- + Cluster Head (Quantitative Courses) – Spring 2016 Semester
- + Writing research proposals for funding (Submitted 3 Research Proposals).
- + Active member of Research Group: “Management & Development” (headed one research team).
- + Secretary, Departmental Board of Studies | Secretary, Departmental Research Committee.

URBAN ECONOMIST
Lahore

MEINHART PAKISTAN (PVT) LTD
▪ 8th May, 2014 to 30th June, 2015

Job Profile:

- + Processing and analyzing the **socio-economic** data to depict the current socio-economic scenario for Pakistan and Punjab and project / forecast future scenarios for the **Urban Economy**.
- + Review of demographic indicators and forecasts of population dynamics and urbanization trends of the Punjab and Lahore.
- + Based on the socio-economic data collected, to do a **quantitative analysis** in order to individuate the more dynamic economic sectors and subsectors in Pakistan and particularly in Punjab region and Lahore.
- + Collection of specific **socio-economic data** on economic sectors (agriculture, textile, sportswear, shoe wear, medical, etc.), and Global Value Chain (GVC) and identifying the possible economic drivers/components of new city (Ravi Riverfront).
- + Continuous support to the **Urban Planning** team and other teams of project through providing economic and demographic data.
- + Forecasting different **scenarios / projection** based on real time analysis of economic data of Lahore city especially the surroundings of project area.

ECONOMIST (BS-18)
Lahore

PUNJAB SMALL INDUSTRIES CORPOARTION (PSIC)
▪ 18th June 2012 to 7th May, 2014

Key Duties Performed:

- + Being **Head of R&D Cell**, led and supervised the team of Research & Development Cell under the Directorate of Planning, Evaluation and New Initiatives (PEN) in PSIC Head Office.
- + Conducted research and analysis of the data of **Census** of Small and Cottage Industries in Punjab conducted by PSIC and prepared/ published the one provincial (consolidated) and 36 district census reports.

- + Did research for preparing concept / working papers (followed by preparation of PC-Is) of development projects (ADP schemes) of PSIC. Also did project planning (preparation & revision of PC-I) and prepared PC-IV.
- + Performed monitoring & evaluation (**M&E**) of on-going ADP schemes / development projects of PSIC and preparing working papers for monthly/quarterly ADP review meetings.
- + Performed economic analysis of projects to assess feasibility and determining the implications of their findings and make recommendations of ways to improve efficiency.
- + Written various technical and non-technical reports on economic trends and forecasts.

RESEARCH ANALYST Ministry of Economic Affairs & Statistics, Govt. of Pakistan, Islamabad
 ▪ 1st April, 2009 – 30th November, 2009

Key Duties Performed:

- + Analyzed economic reports by the multi-laterals / bi-lateral donor agencies.
- + Performed monitoring and evaluation of World Bank's projects / programs.
- + Prepared analysis / working paper for quarterly portfolio review meetings of World Bank's projects / programs.
- + Prepared working papers for informed decision making.
- + Did research on effectiveness of foreign aid in Pakistan.

LECTURER (ECONOMICS) ECONOMISTS' INN: COLLEGE OF ECONOMICS AND COMMERCE, Haroonabad Distt: Bahawalnagar
 ▪ 1st January, 2006 – 30th March, 2009

Key Duties Performed:

- + Teaching the papers of:
 - **Development** Economics (MA Economics Level)
 - **Macroeconomic** Theory (MA Economics Level)
 - Economy of **Pakistan** (B. Com Level)
 - Principles of Economics (B. Com Level)
- + **Managing** the Department of Economics
- + Worked on Independent **research studies**

CUSTOMER SERVICES OFFICER
 Bahawalnagar

KHUSHHALI BANK LTD.
 ▪ 18th August, 2003 – 30th June, 2004

Key Duties Performed:

- + Frontline microfinance sales and service function
- + Outbound sales/business acquisition operations
- + Sales team management
- + Prepare and monitor case loadings
- + Documentation and policy compliances
- + Cash-flow based credit appraisal
- + Ensuring high-quality social collateral formation
- + Front-end delinquency and collection management

LECTURER (ECONOMICS)
 Haroonabad

AFAQ COLLEGE OF COMMERCE
 ▪ 1st March, 2002 – 31 July, 2003

Key Duties Performed:

- + Teaching the papers of:
 - Economy of Pakistan (B. Com Level)
 - Principles of Economics (B. Com Level)

EDUCATION

August 2015	GOVERNMENT COLLEGE (GC) UNIVERSITY	Lahore
	<i>PhD, Economics</i>	
	<ul style="list-style-type: none">• Thesis: “GDP Fluctuations and Its Impact on Private Investment and Economic Growth: A Study of Selected South Asian Countries”• Three research papers have been published for in HEC recognized Journals (one in ‘X-Category’ and two in ‘Y-Category’ Journals).	
October 2008	GOVERNMENT COLLEGE (GC) UNIVERSITY	Lahore
	<i>M. Phil, Economics</i>	
	<ul style="list-style-type: none">• Thesis: “The Macroeconomic Analysis of Foreign Capital Inflows in Pakistan: A Re-Examination Using Vector Error Correction Approach” (published as Book)• One research paper published during M. Phil in HEC recognized (Z-Category) Journal	
January 2002	ISLAMIA UNIVERSITY	Bahawalpur
	<i>Masters of Arts in Economics</i>	
	<ul style="list-style-type: none">• Distinction: Gold Medalist (Overall first position in the university)	
October 2014	PAKISTAN INSTITUTE OF MANAGEMENT (PIM)	Lahore
	<i>Diploma in Project Management</i>	
	<ul style="list-style-type: none">• Followed PMBOK© published by PMI® [used for PMP © Certification]• Also preparing for PMP ® Certification	

AWARDS & MEDALS

1. **Gold Medalist** in MA Economics (Overall 1st Position in Islamia University, Bahawalpur)
2. Won the **Consolation prize** in IBP Research Paper Competition (Winter 2006), awarded by the Institute of Bankers Pakistan (IBP), Karachi
3. Indigenous **PhD Fellowship** by the Higher Education Commission (HEC) of Pakistan

SHORT COURSES

	John Hopkins University	Baltimore, USA (Online)
2014-2016	<i>Data Science and Data Analytics</i>	
	<ul style="list-style-type: none">• Series of short courses on ‘Data Science Specialization’	
	World Bank Institute (WBI), World Bank	Washington DC, USA (Online)
June 2008	<i>One Week Internet Course</i>	
	<ul style="list-style-type: none">• Trade Facilitation for Export Diversification in Small or Medium South Asian Countries	
June 2008	<i>Five Weeks Internet Course</i>	
	<ul style="list-style-type: none">• Comprehensive Approach to Export Development and Diversification	
March 2008	<i>One Week Internet Course</i>	
	<ul style="list-style-type: none">• Export Development and Diversification: Export Promotion and Market Analysis Tools	
March 2008	<i>Seven Weeks Internet Course</i>	
	<ul style="list-style-type: none">• Trade, Growth and Poverty: E-Learning Course	
Dec 2007	<i>Two Weeks Internet Course</i>	
	<ul style="list-style-type: none">• Export Development and Diversification: Basic Concepts, Theory and Empirical Evidence	
Nov 2005	<i>Four Weeks Internet Course</i>	

- Gender, Economic Development and Poverty Reduction
- July 2005 *Four Weeks Internet Course*
- Macroeconomic Management in Oil Exporting Countries
- Aug 2004 **Pakistan Institute of Development Economics (PIDE)** Islamabad
- Two Months, summer “Refresher Courses in Economics”*
- **Courses:** Development Finance, Microeconomic Theory, Macroeconomic Theory, Mathematics for Economists, Econometrics & Statistics
- Dec 2001 **Nice Institute of Computer Education (NICE)** Haroonabad
- Three Months, “Certificate in Windows (Computer) Applications”*
- **Courses:** Electronic Data Processing, MS DOS, MS Windows, MS Words, MS Excel, Fox Pro.

TRAININGS & WORKSHOPS

- Sep 2013 **Centre for Training and Development, Institute of Research Promotions** Lahore
- Two Day workshop, “Managing Qualitative Research Using NVivo Software”*
- Training was focused on: Advanced Qualitative Analysis and Hand on Practice of Nvivo software and was held at University of Lahore (UOL), Lahore.
- Nov 2013 **IRP Institute of Research Sciences, Institute of Research Promotions (IRP)** Lahore
- Two Day workshop, “Literature Review – Made easy”*
- Training was focused on: Citation & writing literature Review of literature using EndNote & Nvivo Software.
 - Training was jointly arranged by the IRP Institute of Research Sciences and National Library of Pakistan at National Library of Pakistan, Islamabad.
- Sep 2013 **Centre for Training and Development, Institute of Research Promotions** Lahore
- Two Day workshop, “Advanced Quantitative Analysis through SPSS & AMOS”*
- Training was focused on: Advanced Qualitative Analysis and Hand on Practice of SPSS & AMOS softwares and was held at University of Management Sciences (UMT), Lahore.
- Aug 2003 **Human Development Institute (HDI), Khushhali Bank Ltd,** Islamabad
- Two weeks Residential Training workshop*
- Training was focused on: Microfinance, Customer Services & Sales, and Social Mobilization held at NIBAF (National Institute of Banking and Finance), Islamabad.
- Aug 2003 **Khushhali Bank Ltd. (Branch)** Bahawalnagar
- Six Months on the Job Training (Customer Services and Micro-Financing)*
- The first six months of the job as “Customer Services Officer” were as “on-the-job training”

PUBLICATIONS

Publications / Books

1. 2011. *The Macroeconomic Analysis of Foreign Capital Inflows in Pakistan: A Re-examination using Vector Error-Correction Approach*, Munich: GRIN Verlag GmbH (GRIN Publishers Ltd), pages: 168. ISBN: 978-3-640-88045-4 [Based on M. Phil Thesis]

Publications / Journal Articles

1. 2018. “**Health, Education and Economic Growth Nexus** in Middle Income Countries”, (with Abubakar & Kiani). ‘*Global Social Science Review*, 3(4): 43-61. [HEC recognized ‘**X Category**’ Journal]
2. 2018. “**Infrastructure Development in Punjab, Pakistan: From Assessment to Spatiotemporal Analysis** at District Level”, (with Iqra Paras and Faisal Fareed). ‘*Journal of Quantitative Methods*’, 2(2): 75-103.

3. 2018. “Assessment of **Urban Services Deprivation** in Punjab, Pakistan: A District Level Spatial Comparative Analysis”. ‘*Pakistan Journal of Urban Affairs*’, 7(1): 3-20.
4. 2017. “Exploring the **Spatial Trends in Wealth Inequalities** in Punjab, Pakistan”. ‘*Pakistan Journal of Urban Affairs*’, 6(1):46-57.
5. 2017. “**GDP Fluctuation** and Long-run **Economic Growth**: A Study of Selected South Asian Countries”, (with Muhammad Wasif Siddiqi). ‘*Pakistan Journal of Applied Economics*’, 27(1): 41-66. [HEC recognized ‘**Y category**’ Journal]
6. 2017. **Aid and Development** (July 18, 2017). “Development Advocate Pakistan”. 4(1): 21-24. Islamabad: UNDP, Pakistan. Available at SSRN: <https://ssrn.com/abstract=3005075>
7. 2016. “Determinants of GDP Fluctuation in Selected South Asian Countries”, (with Muhammad Wasif Siddiqi). *Pakistan Development Review*, 55(4): 483–497. [HEC recognized ‘**X Category**’ Journal]
8. 2014. “GDP Fluctuation and **Private Investment**: A Macro Panel Analysis of Selected South Asian Countries”, (with Muhammad Wasif Siddiqi). *Pakistan Journal of Commerce & Social Science* 8(2): 485-501. [HEC recognized ‘**Y Category**’ Journal]
9. 2007. Impact of Foreign Capital Inflows (FCI) on Economic Growth in Pakistan [1975-2004]. *Journal of Independent Studies and Research (JISR)*, 5(1): 24-29. [HEC recognized ‘**Z Category**’ Journal]
10. 2018. “**Social Progress** in Punjab, Pakistan: Measurement, Spatial Representation and Relative Bench-marking Analysis at District level”, (with Rahema Hassan and Faisal Fareed *et al*). *Urban Unit Analysis Paper Series*, pp:50. Lahore: The Urban Unit.

Publications / Article in Book

11. 2007. Low-Cost Housing Solutions, In IBP (Ed), *Low Cost Housing Solutions*, Karachi: The Institute of Bankers Pakistan (IBP), pp: 29-34. [IBP awarded “Consolation Prize” to this paper in Banking Research Paper Competition (Winter 2006)]

Conference Paper / International

12. 2017. “Assessment of **Human Capital** at sub-regional level and role of public sector expenditures on its accumulation and spatial variations: A district level case study of Punjab, Pakistan” (with Smaeeh Ullah *et al*). A Research paper was presented in ‘*ADB-AGI Joint Workshop: Public and Private Investment in Human Capital Intergenerational Transfers in Asia*’ at Kitakyushu City, Japan held on 14-15 November 2017.

WORKING PAPERS | RESEARCH WORK (IN PROGRESS)

Working Papers / The Urban Unit

1. 2017. “The State of Agriculture Development in Punjab (2014-15): A District Level Spatial Pattern Analysis” (with Azeem Sardar & Sanam Zia).
2. 2017. “Internal In-Migration to Urban Areas of Punjab: A District Level Study” (with Mutee-Ul-Rehman and Husnain Ijaz)

Research Report / During Job in EAD

3. 2009. “Impact Evaluation of Trainings under Public Sector Capacity Building Project” A *Research Report prepared under World Bank’s Public-Sector Capacity Building Project (PSCBP)*, Islamabad: Economic Affairs Division (EAD), Government of Pakistan.

Working Paper / World Bank Institute (WBI) Course

4. 2005. “Background, Assessment and Analysis of Gender Issues in Pakistan”, *MPRA Paper No. 689*, Online at <http://mprapaper.uni-muenchen.de/689>.

PROFESSIONAL MEMBERSHIPS & JOURNAL REVIEWSHIP

- 2005 - Present **Sustainable Development Policy Institute (SDPI)** Islamabad
- Member
- 2009 - Present **Pakistan Society of Development Economists (PSDE), PIDE** Islamabad
- Member
- 2012 - Present **Academic Research International (Journal)** Islamabad
- Advisor (Member Advisory Review Board) since 2012
- 2014 - Present **Journal of Finance and Economics** USA
- Member Editorial Board
- 2015 - Present **5 Local Journals (HEC Recognized)** Pakistan
- Member Editorial Board

SKILLS & COMPETENCIES

- Teaching Economics
- In-depth Economic Analysis
- Monitoring & Evaluation
- Report Writing & Reviews
- Eviews & SPSS (Advanced level)
- Using Econometric Software
- Applied Econometrics Skill
- Team Work & Coordination
- Computer / IT Skills
- Stata & Microfit (Intermediate level)
- Expertise in Research
- Project Management
- Time / Workload Management
- Language: English, Urdu & Punjabi
- R & N-Vivo (Beginners level)

PROJECTS

- ❖ **ISPA Core Diagnostic Assessment (CODI) of Social Protection Programs in Punjab.** Client: GIZ (German Agency). [Role: Lead Researcher]
- ❖ **Punjab Spatial Strategy 2017-2047.** Client: Government of Punjab (World Bank funded project, component of Job & Competitiveness (J&C) Program for Results (P4R) by The World Bank Group) [Role: Urban Economist | Sector Head (Social & Agri. Economics)]
- ❖ **Ravi Riverfront Urban Development Project.** Client: Government of Punjab. [Role: Urban Economist]
- ❖ **Census of Small and Cottage Industries in Punjab 2012-14.** Client: Government of Punjab. [Role: Economist | Head Research Cell]
- ❖ **Public Sector Capacity Building Project.** Client: Government of Pakistan (World Bank funded Project). [Role: Research Analyst]

REFERENCES

- Dr. Salman Shah, Contact: +92 (300) 500 8169
Ex-Finance Minister of Pakistan | Consultant, The Urban Unit, Lahore.
- Dr. Ernesto Marzano, Contact: +39(348) 445 0226
Transport & Resource Economist, Italy
- Commodore (Rtd.) M. Amjad Zaman, SI(M) Contact: +92 (300) 584 5731
Director (Campus), Bahria University Lahore Campus, Johar Town, Lahore.
- Dr. Kaiser Bengali, Contact: +93 (300) 820 3043
Senior Economist from Karachi | Ex-Advisor to Sindh and Balochistan Governments